

## **FOR IMMEDIATE RELEASE**

# Bank partner renews \$600 million funding commitment with Service Finance

**Toronto, Canada – March 19, 2020** – ECN Capital Corp. (TSX: ECN) ("ECN Capital" or the "Company") today announced that its' operating subsidiary, Service Finance, has renewed its largest bank funding commitment. Over the next twelve months, this bank partner is committed to purchasing up to \$600 million in Service Finance prime and super prime retail installment contracts for home improvement projects across all 50 states.

"In the context of the current economic environment, our long-term partner's renewal highlights the quality of our prime and super prime assets originated and serviced by Service Finance and the strength of our bank partner funding model", said Steven Hudson CEO of ECN Capital.

#### **About ECN Capital Corp.**

With managed and advised assets of US\$34 billion, ECN Capital Corp. (TSX: ECN) is a leading provider of business services to United States based banks, credit unions, life insurance companies and investment funds (collectively our "Partners"). ECN Capital originates, manages and advises on credit assets on behalf of its Partners, specifically unsecured loan portfolios, secured loan portfolios and credit card portfolios. Our Partners are seeking high quality assets to match with their deposits or liabilities. These services are offered through three operating businesses: Service Finance, Triad Financial Services and The Kessler Group.

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# Forward-looking Statements

This release includes forward-looking statements regarding ECN Capital and its business. Such statements are based on the current expectations and views of future events of ECN Capital's management. In some cases the forward-looking statements can be identified by words or phrases such as "may", "will", "expect", "plan", "anticipate", "intend", "potential", "estimate", "believe" or the negative of these terms, or other similar expressions intended to identify forwardlooking statements. Forward-looking statements in this press release include those relating to the future financial and operating performance of ECN Capital, the strategic advantages, business plans and future opportunities of ECN Capital and the ability of ECN Capital to access adequate funding sources, identify and execute on acquisition opportunities and transition to an asset management business. The forward-looking events and circumstances discussed in this release may not occur and could differ materially as a result of known and unknown risk factors and uncertainties affecting ECN Capital, including risks regarding the equipment finance industry, economic factors, and many other factors beyond the control of ECN Capital. No forward-looking statement can be guaranteed. Forward-looking statements and information by their nature are based on assumptions and involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statement or information. Accordingly, readers should not place undue reliance on any forward-looking statements or information. A discussion of the material risks and assumptions associated with this outlook can be found in ECN Capital's MD&A dated February 26, 2020 and 2019 AIF Disclosure Document dated March 19, 2019 which have been filed on SEDAR and can be accessed at <a href="www.sedar.com">www.sedar.com</a>. Accordingly, readers should not place undue reliance on any forward-looking statements or information. Except as required by applicable securities laws, forward-looking statements speak only as of the date on which they are made and ECN Capital does not undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.